



# International Studies

International Business Course List - Winter 2017

Note: Subject to change. Please see the UCSD Schedule of Classes for up-to-date course offerings.

Rady School of Management					
Lower Division MGT Courses					
Course	#	Title	Professor	Pre-requisites	Region
ECON	4	Financial Accounting (Cross-listed with MGT 4)	<a href="#">Willoughby, Michael Gene</a>	None	
MGT	4	Financial Accounting (Cross-listed with ECON 4)	<a href="#">Willoughby, Michael Gene</a>	None	
MGT	5	Managerial Accounting	<a href="#">Lindenberg, Wade Douglas</a>	None	
Core MGT Courses					
Course	#	Title	Professor	Pre-requisites	Region
MGT	103	Product Marketing and Management	4 sections	Upper-division standing	
MGT	112	Global Business Strategy	2 sections	MGT 103 AND MGT 181 or 187	
MGT	164	Business and Organizational Leadership	2 sections	Upper-division standing	
MGT	166	Business Ethics and Corporate Responsibility	<a href="#">Moran, Cathleen L.</a>	Upper-division standing	
MGT	181	Enterprise Finance	2 sections	Upper-division standing	
MGT	187	New Venture Finance	<a href="#">Dunn, Louis Jean</a>	Upper-division standing	
MGT Elective Courses					
Course	#	Title	Professor	Pre-requisites	Region
MGT	106	Sales and Sales Management	<a href="#">Eberhard, Craig A.</a>	MGT 103	
MGT	121A	Innovation to Market A	Rutherford, Lamar	Upper-division standing	
MGT	131A	Intermediate Accounting A	<a href="#">Houskeeper, Robert</a>	MGT/ECON 4 and MGT 5 and upper-division standing	
MGT	131B	Intermediate Accounting B	<a href="#">Houskeeper, Robert</a>	MGT 131A and upper-division standing	
MGT	135	Federal Taxation - Companies	<a href="#">Anderson, John Charles</a>	MGT 132	
MGT	136	Advanced Accounting	<a href="#">Lindenberg, Wade Douglas</a>	MGT 135 and upper-division standing	
MGT	167	Social Entrepreneurship	Jacob, Jo Dee C	Upper-division standing	
MGT	172	Business Project Management	2 sections	Upper-division standing	
MGT	174	Supply Chain & Operations Management	Gopal, Christopher S.	Upper-division standing	