



International Studies

International Business Course List - Fall 2016

Note: Subject to change. Please see the UCSD Schedule of Classes for up-to-date course offerings.

| Rady School of Management | | | | | |
|----------------------------|------|---|---|--|--------|
| Lower Division MGT Courses | | | | | |
| Course | # | Title | Professor | Pre-requisites | Region |
| ECON | 4 | Financial Accounting (Cross-listed with MGT 4) | Willoughby, Michael Gene | None | |
| MGT | 4 | Financial Accounting (Cross-listed with ECON 4) | Staff | None | |
| MGT | 5 | Managerial Accounting | Lindenberger, Wade (2 sections) | None | |
| Core MGT Courses | | | | | |
| Course | # | Title | Professor | Pre-requisites | Region |
| MGT | 103 | Product Marketing and Management | 6 sections | Upper division standing | |
| MGT | 112 | Global Business Strategy | Staff | MGT 103 AND MGT 181 or 187 | |
| MGT | 164 | Business and Organizational Leadership | 2 sections | Upper division standing | |
| MGT | 166 | Business Ethics and Corporate Responsibility | 2 sections | Upper division standing | |
| MGT | 181 | Enterprise Finance | Dunn, Louis Jean (2 sections) | Upper division standing | |
| MGT Elective Courses | | | | | |
| Course | # | Title | Professor | Pre-requisites | Region |
| MGT | 105 | Product Promotion and Brand Management | Campbell, Robert Harold | MGT 103 | |
| MGT | 106 | Sales and Sales Management | Eberhard, Craig | MGT 103 | |
| MGT | 121A | Innovation to Market A | Fuller, Robert | Upper division standing | |
| MGT | 131A | Intermediate Accounting A | Houskeeper, Robert | MGT/ECON 4 AND MGT 5 AND Upper division standing | |
| MGT | 132 | Auditing | 2 sections | MGT 131B | |
| MGT | 133 | Advanced Cost Accounting | Pecore, Joseph | MGT 131B | |
| MGT | 134 | Federal Taxation - Individuals | Houskeeper, Robert | MGT 132 | |
| MGT | 135 | Federal Taxation - Companies | Anderson, John | MGT 132 | |
| MGT | 153 | Business Analytics | Kim, Kihoon | MATH 10C OR 20C AND Upper division standing | |
| MGT | 172 | Business Project Management | 3 sections | Upper division standing | |
| MGT | 184 | Money and Banking | Parashar, Sat | ECON 173B OR MGT 181 | |