



International Studies

International Business Course List - Winter 2016

Note: Subject to change. Please see the UCSD Schedule of Classes for up-to-date course offerings.

Rady School of Management					
Lower Division MGT Courses					
Course	#	Title	Professor	Pre-requisites	Region
ECON	4	Financial Accounting (Cross-listed with MGT 4)	Willoughby, Michael Gene	None	
MGT	4	Financial Accounting (Cross-listed with ECON 4)	Willoughby, Michael Gene	None	
MGT	5	Managerial Accounting	2 sections	None	
Core MGT Courses					
Course	#	Title	Professor	Pre-requisites	Region
MGT	103	Product Marketing and Management	6 sections	Upper division standing	
MGT	112	Global Business Strategy	4 sections	MGT 103 and MGT 181	
MGT	164	Organizational Leadership	2 sections	Upper division standing	
MGT	166	Business Ethics and Corporate Responsibility	2 sections	Upper division standing	
MGT	181	Enterprise Finance	2 sections	Upper division standing	
MGT	187	New Venture Finance	Dunn, Louis Jean	Upper division standing	
MGT Elective Courses					
Course	#	Title	Professor	Pre-requisites	Region
MGT	105	Product Promotion and Brand Management	Campbell, Robert Harold	MGT 103	
MGT	106	Sales and Sales Management	Staff	MGT 103	
MGT	121A	Innovation to Market A	Staff	Upper division standing	
MGT	131A	Intermediate Accounting A	Houskeeper, Robert	MGT/ECON 4 AND MGT 5 AND upper division standing	
MGT	131B	Intermediate Accounting B	Houskeeper, Robert	MGT 131A	
MGT	135	Federal Taxation—Companies	Anderson, John Charles	MGT 132	
MGT	136	Advanced Accounting	Lindenberger, Wade	MGT 135	
MGT	153	Business Analytics	Kim, Kihoon	Math 31BH, Math 10C, or Math 20C, Upper division standing	
MGT	172	Business Project Management	3 sections	Upper division standing	
MGT	184	Money and Banking	Parashar, Sat P.	ECON 173B OR MGT 181	