



IS-International Business Course List - Winter 2019

International Studies Program

Note: Subject to change. Please see the UCSD Schedule of Classes for up-to-date course offerings. Last updated November 2, 2018.

* If it is noted that a course is accepted "By Petition" you will need to submit an undergraduate student petition form and course syllabus to ISP Advising

Rady School of Management					
Lower Division Requirements					
Course	#	Title	Professor	Pre-requisites	Region
MATH	10A	Calculus I	Ben-Ezra, David El-Chai Dewey, Edward	MATH 3C or MATH 4C Placement Exam, AP, or SAT II	
MATH	10B	Calculus II	Bowers, Adam R. Um, Ko Woon Savvas, Michail	MATH 10A or MATH 20A	
MATH	10C	Calculus III	Staff Tucker, Henry Jackson	MATH 10B or MATH 20B	
MATH	20A	Calculus for Science & Engineering I	Staff	MATH 4C or MATH 10A	
MATH	20B	Calculus for Science & Engineering II	Eggers, John Dietrich Buskin, Nikolay Staff	MATH 20A	
MATH	20C	Calculus & Analytic Geometry for Science & Engineering	Swason, Joshua Mohammadi, Amir Um, Ko Woon Staff	MATH 20B	
Course	#	Title	Professor	Pre-requisites	Region
ECON	4	Financial Accounting <i>(Cross-listed with MGT 4)</i>	Levkoff, Steven B.	None	
MGT	4	Financial Accounting <i>(Cross-listed with ECON 4)</i>	Levkoff, Steven B.	None	
MGT	5	Managerial Accounting	Houskeeper, Robert	None	
Required MGT Courses					
Course	#	Title	Professor	Pre-requisites	Region
MGT	103	Product Marketing and Management	Eberhard, Craig Ehrich, Kristine	Upper Division Standing	
MGT	112	Global Business Strategy	Fuller, Robert Staff	Upper Division Standing and MGT 103 and either MGT 181 or 187	
MGT	166	Business Ethics and Corporate Responsibility	Moran, Cathleen L.	Upper Division Standing	
MGT	181	Enterprise Finance	Buchanan, Harold Bliss, Barbara Ann	1. MATH 10A or MATH 20A or MGT 3 2. MGT 5 or MGT 45 3. ECON 4 or MGT 4 or MGT 45	
MGT	187	New Venture Finance	Dunn, Louis Jean	Upper division standing	
MGT Elective Courses					
Course	#	Title	Professor	Pre-requisites	Region
MGT	105	Product Promotion & Brand Management	Campbell, Robert	MGT 103	
MGT	106	Sales and Sales Management	Eberhard, Craig	MGT 103	
MGT	121A	Innovation to Market A	Staff	Upper Division Standing	
MGT	131B	Intermediate Accounting B	Houskeeper, Robert	MGT 131A	
MGT	135	Federal Taxation-Companies	Anderson, John C.	MGT 132	
MGT	172	Business Project Management	Hedges, Kathleen Royal, Rebecca	Upper Division Standing	
MGT	173	Project Management - Health Services	Fuller, Robert L.	Upper Division Standing	